

Profit and Loss account summary
 (consolidated figures)

 (As per Ind-AS)
 In ₹ Crores

Particulars	Quarter ended		Growth	Quarter ended
	Mar 31, 2020	Mar 31, 2019	%	Mar 31, 2020*
Revenue from Operations	710.5	1,169.0		710.5
Total Revenue	710.5	1,169.0	-39.2%	710.5
Cost of Goods Sold	382.5	546.5		382.5
Employee Benefits Expense	76.6	95.7		76.6
Other expenses	343.6	441.6		261.2
Total Operating Cost of Sales	802.7	1,083.8	-25.9%	720.3
EBITDA	-92.2	85.2		-9.9
EBITDA % (as of Total Revenues)	-13.0%	7.3%		-1.4%
Other Income	4.1	0.0		41.8
Interest & Finance Cost (Net)	47.5	35.0		72.0
Depreciation	41.0	44.1		103.2
Profit before tax	-176.6	6.1		-143.3
Exceptional Item	60.7	-		60.7
(Deferred Tax Asset) & Current Tax, Net	-7.6	-15.2		4.1
Non-controlling interest	-3.8	1.7		-3.8
Profit / (Loss) After Tax	-225.9	19.6		-204.3

* Including IndAS 116 impact

Profit and Loss account summary
 (consolidated figures)

 (As per Ind-AS)
 In ₹ Crores

Particulars	Year ended		Growth	Year ended
	Mar 31, 2020	Mar 31, 2019	%	Mar 31, 2020*
Revenue from Operations	3,866.3	4,643.9		3,866.3
Total Revenue	3,866.3	4,643.9	-16.7%	3,866.3
Cost of Goods Sold	2,131.5	2,288.7		2,131.5
Employee Benefits Expense	349.2	407.8		349.2
Other expenses	1,502.6	1,659.3		1,154.5
Total Operating Cost of Sales	3,983.4	4,355.7	-8.5%	3,635.2
EBITDA	-117.1	288.1		231.1
EBITDA % (as of Total Revenues)	-3.0%	6.2%		6.0%
Other Income	7.2	4.1		59.8
Interest & Finance Cost (Net)	179.4	126.2		289.1
Depreciation	162.7	153.2		437.5
Profit before tax	-451.9	12.9		-435.7
Exceptional Item	60.7	-		60.7
(Deferred Tax Asset) & Current Tax, Net	-101.9	-8.6		-97.0
Non-controlling interest	2.0	4.9		1.5
Profit / (Loss) After Tax	-412.7	16.6		-400.8

* Including IndAS 116 impact

Balance sheet summary

(consolidated figures)

(As per Ind-AS)

In ₹ Crores

Particulars	As on	
	Mar 31, 2020	Mar 31, 2019
EQUITY AND LIABILITIES		
Equity		
Share capital	23.5	23.2
Reserve and surplus	575.0	1,106.2
Non Controlling Interest	88.9	91.2
	687.4	1,220.6
Non-current liabilities		
Financial liabilities		
Borrowings	162.8	86.3
Other financial liabilities	909.6	66.9
Long-term provisions	19.7	21.4
Other non-current liabilities	0.2	-
	1,092.3	174.6
Current liabilities		
Financial liabilities		
Borrowings	1,047.6	704.5
Trade payables	1,413.0	1,239.0
Other financial liabilities	141.1	104.5
Other current liabilities	47.7	59.9
Short-term provisions	22.2	21.3
	2,671.6	2,129.2
	4,451.2	3,524.3
ASSETS		
Non-current assets		
Fixed assets	300.3	378.8
Right-of-use asset	733.7	-
Goodwill on consolidation	111.2	111.2
Intangible assets	90.4	53.1
Intangible assets under development	-	5.7
Financial assets	206.7	236.3
Deferred tax assets (net)	440.1	269.2
Other non-current assets	7.8	11.0
	1,890.1	1,065.4
Current Assets		
Inventories	1,305.8	1,184.2
Financial assets		
Trade receivables	781.4	878.7
Cash and cash equivalents	10.1	7.7
Others financial assets	52.8	35.8
Current tax assets (net)	38.4	30.2
Other current assets	372.6	322.3
	2,561.1	2,458.9
	4,451.2	3,524.3

Particulars (Figures in ₹ Crores) ^a	Power Brands				Emerging Brands				Specialty Retail (incl. Unlimited)				Total (Brands + Retail)			
	Q4 FY20	Q4 FY19	FY20	FY19	Q4 FY20	Q4 FY19	FY20	FY19	Q4 FY20	Q4 FY19	FY20	FY19	Q4 FY20	Q4 FY19	FY20	FY19
Total Revenues	473	746	2,380	2,797	66	154	437	548	169	231	1,041	1,110	709	1,131	3,858	4,454
Y-o-Y Growth %	-36.6%		-14.9%		-57.0%		-20.2%		-26.7%		-6.2%		-37.3%		-13.4%	
EBITDA	-15	105	93	342	-27	-1	-60	0	-45	-19	-76	-43	-87	85	-43	299
EBITDA % (as of Total Revenues)	-3.1%	14.1%	3.9%	12.2%	-40.7%	-0.8%	-13.8%	0.0%	-26.6%	-8.2%	-7.3%	-3.8%	-12.2%	7.5%	-1.1%	6.7%

Excludes brands planned to be discontinued & IndAS116 impact

Particulars (Figures in ₹ Crores) ^a	Power Brands				Emerging Brands				Specialty Retail				Total (Brands + Retail)			
	Q4 FY20	Q4 FY19	FY20	FY19	Q4 FY20	Q4 FY19	FY20	FY19	Q4 FY20	Q4 FY19	FY20	FY19	Q4 FY20	Q4 FY19	FY20	FY19
Revenue from Operations	473	746	2,380	2,797	68	192	445	737	169	231	1,041	1,110	710	1,169	3,866	4,644
Total Revenues	473	746	2,380	2,797	68	192	445	737	169	231	1,041	1,110	710	1,169	3,866	4,644
Y-o-Y Growth %	-36.6%		-14.9%		-64.4%		-39.6%		-26.7%		-6.2%		-39.2%			
EBITDA	-15	105	93	342	-32	-1	-134	-12	-45	-19	-76	-43	-92	85	-117	288
EBITDA % (as of Total Revenues)	-3.1%	14.1%	3.9%	12.2%	-47.0%	-0.5%	-30.2%	-1.6%	-26.6%	-8.2%	-7.3%	-3.8%	-12.9%	7.3%	-3.0%	6.2%

^a Comparable financials excluding IndAS116 impact