

## PRESS RELEASE

### **Arvind Fashions ends FY25 on strong note with 8.5% sales growth, EBITDA margin higher by 100 bps & 70%+ growth in PAT to 85 Crores\***

**Bengaluru, May 17, 2025:** Arvind Fashions Limited (AFL), India's leading casual and denim player, has declared its financial results for the fourth quarter and fiscal year ended Mar 31, 2025.

#### **Key Highlights for Q4 FY25**

- Revenues grew by ~9% to Rs. 1,189 Crs compared to Rs. 1,094 Crs in Q4 FY24 aided by healthy 5.2% LTL and strong growth in online channel
- Gross margins expanded by 270 bps to 53.9%, aided by higher full-price sell-thru and lower retail discounting
- EBITDA grew ~15% to Rs. 170 Crs compared to Rs. 148 Crs in Q4 FY24. EBITDA margin improved by ~80 bps to 14.3%
- PAT\* stood at Rs. 27 Crs, growth of ~8% Y-o-Y
- Inventory turns continue to remain ~4x, while NWC days remained stable at 58 days
- Achieved milestone of ROCE crossing 20%, higher by more than 400 bps Y-o-Y
- Board of Directors of the Company recommended a final dividend of Rs. 1.60/- (Rupees One Rupee and Sixty Paise only) per equity share of Rs. 4/- each, for the financial year ended 31<sup>st</sup> March, 2025, subject to the approval of the shareholders of the Company at the ensuing Annual General Meeting ('AGM')

#### **Key Highlights for FY25**

- Revenues grew by 8.5% to Rs. 4,620 Crs compared to Rs. 4,259 Crs in Q4 FY24 aided by healthy growth in direct channels with sq. ft. expansion coupled with 5.5% LTL and strong growth in online direct-to-consumer channel
- Gross margins higher by 130 bps to 53.5% through richer channel mix and reduction in discounting
- EBITDA grew by 17% to Rs. 637 Crs. Margin expanded by 100 bps to 13.8%
- PAT\* growth of 70%+ to Rs. 85 Crs compared to Rs. 50 Crs in FY24

Commenting on the performance of the company, **Mr. Shailesh Chaturvedi, MD & CEO** said "FY25 results reflect sharp execution of Company's strategic plans and consistent financial performance across the brands leading to an improvement in all KPIs, while demand environment remained muted. Our mantra of profitable growth has helped in achieving the milestone of ROCE crossing 20%. Moving forward, we will continue to accelerate our retail & online presence and expect demand environment to improve fuelling our aspiration of high quality profitable growth"

#### **Consolidated Financial Performance Summary**

<b>Rs. Crore</b>	<b>Q4 FY25</b>	<b>Q4 FY24</b>	<b>Y-o-Y Growth</b>	<b>FY25</b>	<b>FY24</b>	<b>Y-o-Y Growth</b>
<b>Revenues</b>	<b>1189</b>	<b>1094</b>	<b>8.7%</b>	<b>4620</b>	<b>4259</b>	<b>8.5%</b>
<b>EBITDA</b>	<b>170</b>	<b>148</b>	<b>14.8%</b>	<b>637</b>	<b>544</b>	<b>17.0%</b>
<b>PBT</b>	<b>66</b>	<b>54</b>	<b>23.9%</b>	<b>225</b>	<b>164</b>	<b>37.4%</b>
<b>PAT*</b>	<b>27</b>	<b>25</b>	<b>7.8%</b>	<b>85</b>	<b>50</b>	<b>70.6%</b>

\* For continuing business excluding 120 Crs of exceptional DTA impact in Q4 FY25



### **About AFL**

Arvind Fashions Ltd is India's no. 1 casual and denim player, a lifestyle powerhouse with a strong portfolio of fashion brands catering to consumers across the sub-categories and price points. With a host of renowned brands, both international and indigenous, like U.S. Polo Assn., Arrow, Tommy Hilfiger, Calvin Klein and Flying Machine, it has presence across lifestyle brands.

#### **For more information, please contact:**

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#### **Disclaimer:**

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